

Exporting and Importing

Procedures, Documentation and Laws
Conference in Chicago

Export Import Conference in Chicago

September 20, 2006

Highlights of the Exporting Importing Conference

Global Conference Group

Global Conference Group organized a conference on “Exporting and Importing: Procedures, Documentation and Laws” on September 20, 2006 in Chicago. The attendees at the conference included those from various manufacturing & trade sectors, attorneys, in house counsels of major corporations, professionals, bankers and logistic & service sector. Prominent attorneys, governmental officials and bankers addressed the conference.



The topics of the conference included:

- Documentation & Procedures-Export Administration Regulations
- Import Documentation & Procedures Declaring proper tariff classification & value to Customs
- Practical Import Duty Saving Tips That Can Enhance Profitability
- Foreign Trade Zones, Duty Drawback, Bonded Warehouses
- Practical Tips on Protecting Your Intellectual Property Rights
- Record Your Copyrights and Trademarks with Customs & Border Protection
- Trade Security- Customs-Trade Partnership Against Terrorism (C-TPAT)

- Negotiating & Drafting International Sales Agreements



- Global Logistics: Issues of Air & Ocean Transportation
- Export Incentives for US Exporters from the U.S. Department of Commerce
- Letters of Credit and Alternative International Payment Methods
- Tariff Classification Using the Harmonized Tariff Schedule
- INCOTERMS & International Sales of Goods Act
- NAFTA Product Qualifying Rules
- Export Controls & Embargoes- Trade Embargoes / Country Sanctions



Speakers

The conference was chaired by Thomas M. Keating, Partner, Hodes Keating & Pilon and Ram T. Madaan, Partner, Madaan & Co.

The distinguished speakers included the following:

- Buddy Baker, VP/Senior Sales Representative, Financial Solutions, Atradius Trade Credit Insurance, Inc.
- Joe Chevalier, First American Bank
- Ric Frantz, Chief Executive Officer, LR International, Inc.



- Michael Howard, Midwest Regional Director, US EXIM Bank
- Thomas M. Keating, Partner, Hodes Keating & Pilon
- Carter H. Klein, Partner, Jenner & Block
- Tammie G. Krauskopf, Partner, Bryan Cave LLP
- Ram T. Madaan, Partner, Madaan & Co.
- Robin F. Mugford, International Trade Specialist, U.S. Department of Commerce

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